



MINING · SERVICES · COMMODITIES

CSA COMMODITIES

Company Profile

Coal trading, pit-to-port value chain management and quality control across Southern Africa. Local sized coal direct to end users; RB1, RB2 and RB3 SCoTA-spec export coal, lean coal and Prime anthracite.

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WHO WE ARE

Coal mined, traded and delivered from pit to port.

CSA Commodities trades local sized coal direct to South African end users and delivers pit-to-port value chain management and quality control for exports — one accountable counter-party from mine gate to loaded train or vessel. We are no longer affiliated with any international entity; we operate as an independent Southern African commodities house based in the Mpumalanga coalfields.

- Local trading direct to end users — sized coal A, B and C grade Nuts, Peas and Duff.
- Pit-to-port third-party value chain management and quality control, from mine gate to loaded train or vessel.
- Affiliated with large shipping agencies — one counter-party from mine gate to loaded vessel.
- Exports: RB1, RB2 and RB3 SCoTA-spec 0-50 or sized coal, lean coal 4 600–7 200 kcal/kg and Prime anthracite.

**24/7**

SERVICE

7

COUNTRIES

6

EXPORT PORTS

RB1·2·3

COAL GRADES



OUR OBJECTIVE

To be the accountable counter-party of choice for Southern African coal — combining mine-gate sourcing, independent quality control and reliable road and rail logistics into a single turnkey supply chain for utilities, industrial end users and export traders.



WHAT WE DO

Long-term objectives, turnkey delivery.

Local Coal Trading — Direct to End Users

Sized coal A, B and C grade Nuts, Peas and Duff supplied directly to South African industrial and end-user clients.

Export Coal Trading

RB1, RB2 and RB3 SCoTA-spec 0-50 or sized coal, lean coal from 4 600 to 7 200 kcal/kg and Prime anthracite.

Pit-to-Port Value Chain Management

Third-party value chain management and quality control from mine gate through to loaded train or vessel.

Shipping Agency Affiliation

Affiliated with large shipping agencies — one counter-party from mine gate to loaded vessel.

Quality Control

Sampling, blending and quality assurance to SCoTA, utility and metallurgical specifications.

Source-to-Port Logistics

End-to-end transport from mine gate to Richards Bay, Maputo, Matola, Durban, Beira and Walvis Bay.

PRODUCT GRADES

GRADE	CALORIFIC VALUE	SPECIFICATION	MARKET
Sized Coal — A Grade Nuts	On spec	Low ash / low sulphur	Local end users — industrial
Sized Coal — B Grade Peas	On spec	Variable	Local end users — industrial
Sized Coal — C Grade Duff	Variable	Variable	Local end users — industrial
RB1 (SCoTA)	≥ 6 000 kcal/kg NAR	≤ 15% ash · ≤ 1.0% S	Premium export — utilities
RB2 (SCoTA)	≥ 5 850 kcal/kg NAR	≤ 17% ash · ≤ 1.0% S	Standard export
RB3 (SCoTA)	≥ 5 500 kcal/kg NAR	≤ 21% ash · ≤ 1.2% S	Discount export — Asia
Lean Coal	4 600 – 7 200 kcal/kg	On specification	Industrial & blending
Prime Anthracite	High fixed carbon	Low volatile	Metallurgical & export



RATES & PORTS

Export corridors and indicative rates.

Indicative trading and logistics corridors from the Mpumalanga coalfields. Real rates move daily with fuel, rail allocation and vessel schedules — request a live quote for contract pricing.

PORT	COUNTRY	DISTANCE	ROAD (INDICATIVE)	RAIL
Richards Bay (RBCT) Thermal coal — RB1 / RB2 / RB3 · API4 benchmark	South Africa	≈ 580 km	R 480 – R 620 / t	R 280 – R 380 / t
Maputo Thermal & coking coal · Maputo FOB	Mozambique	≈ 430 km	R 420 – R 560 / t	On request
Matola (TCM) Bulk thermal — Panamax capable · Matola FOB	Mozambique	≈ 450 km	R 430 – R 570 / t	On request
Durban Containerised & break-bulk coal · DBN FOB	South Africa	≈ 640 km	R 520 – R 680 / t	Limited allocation
Beira Coking & thermal — Tete corridor · Beira FOB	Mozambique	≈ 1 250 km	R 950 – R 1 250 / t	Sena line
Walvis Bay Trans-Kalahari corridor · Walvis FOB	Namibia	≈ 2 100 km	R 1 450 – R 1 850 / t	On request

AREA OF OPERATION



Further coverage: Namibia (Walvis Bay corridor), Zambia (Maamba & southern province) and Tanzania (Mbeya & Ruwama coal basins).

HOW WE DELIVER

01**Source**

Mine-gate sourcing and blending to client specification.

02**Verify**

Independent sampling and quality control before dispatch.

03**Move**

Road and rail logistics to port or end-user gate.

04**Load**

Shipping-agency affiliation through to loaded vessel.



THE TEAM

CSA Commodities management.

A trading, value chain and finance team delivering local end-user supply and export pit-to-port solutions across Southern Africa.

**Richard Cowley**

MANAGING DIRECTOR

Leads CSA Commodities' trading desk, pit-to-port value chain delivery and shipping-agency relationships. 24/7 client contact for tenders and offtake.

+27 82 735 4989**Herman du Preez**

HEAD OF LOCAL SALES & CHIEF MARKETING OFFICER

Head of Sales & Marketing across FMCG, Retail & Wholesale, E-commerce and International Trade. Brand builder driving growth in local and global markets.

+27 72 695 7465**Ellen Malan**

FINANCIAL DIRECTOR

Steward of CSA Commodities' financial discipline — overseeing reporting, cash flow and controls so every shipment, contract and partnership rests on a rock-solid commercial foundation.

**Fanie Naude**

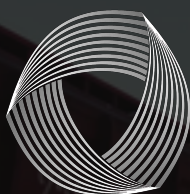
COMMERCIAL DIRECTOR

Oversees commercial deal flow, supply contracts and long-term offtake agreements with utilities and exporters.

**Jaap Venter**

LEGAL ADVISOR

In-house litigation, contract drafting and alternative dispute resolution — mediation and arbitration.



GET IN TOUCH

Need tonnage, transport or a quote?

Call our trading desk, message us on WhatsApp or send a structured enquiry through the website. We respond 24/7 to tender, offtake and logistics requests.

TRADING DESK

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SALES & MARKETING

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